



## bio • julie jackle

Julie provides clients with powerful coaching and leadership development to drive optimum performance and full engagement for themselves and their teams. Julie is an expert at facilitating strengths-based coaching, enhanced communication skills and effective team dynamics. Key areas of expertise include:

- Executing on the right goals – identifying where to say yes and no
- Working with executives to repair damaged relationships
- Building integrated and collaborative high trust teams
- Creating powerful and authentic relationships, managing up/down/across
- Leveraging strategic systems to enable sustainable time/energy management
- Fostering innate self-assurance and leadership credibility

Julie has 18+ years of professional experience and her firsthand executive knowledge of what works well and what doesn't provide a powerful foundation to support and grow clients. She built and led the product management team, championing innovation at the American Automobile Association (AAA). Previously, Julie was a consultant with Bain, helping clients make decisions on strategy, operations and organization to support significant market out performance. Julie started her career in financial services working in analyst and institutional sales roles at Charles Schwab, Merrill Lynch and Morgan Stanley.

She combines this strong business foundation with certifications from The Coaches Training Institute, Marshall Goldsmith's Stakeholder Centered Coaching Program and Myers-Briggs. Julie was also trained at The Grove in facilitating high performing teams and is an experienced practitioner of the Enneagram. Julie received dual Bachelor of Arts degrees in Economics and International Relations with honors from University of Southern California and an MBA from MIT's Sloan School of Business. She completed advanced leadership coursework from the Center for Creative Leadership and from UC Berkeley Haas School of Business.

Julie is a certified yoga teacher. She is also fluent in German and Spanish and has lived abroad in Germany and Ecuador. She was a competitive runner from the age of 10 and competed on the Varsity Cross Country team at USC. She also teaches meditation and centering practices.

